

Press Release

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KROMI Logistik AG aims for the stock exchange

Hamburg, February 9, 2007 – KROMI Logistik AG (“KROMI”) is planning to go public on the Frankfurt Stock Exchange in the coming months. KROMI is Germany’s first tool management provider independent of a specific manufacturer. The company is an outsourcing partner, and it supplies industrial companies from the engineering, aerospace and automotive supply sector with chip-removal tools (e.g. drills and milling tools), In addition, KROMI installs its tool dispensers at its customers’ production lines in order to ensure an end-to-end supply of tools, 24/7. The planned IPO aims to prepare the company for its forecast further growth. In 2006, KROMI recorded revenues of around EUR 30 million, up approx. 27% from the year before. EBIT totaled around EUR 3.4 million. Berenberg Bank has been engaged as the sole lead manager and sole bookrunner.

KROMI’s tool management includes supplying customers end-to-end with chip removal tools made by all key manufacturers. Its customers also benefit from services including technology consulting, tool organization, tool development and control services. From the customer’s perspective, tool management aims to minimize the amount of material used and also to increase financial flexibility and boost competitiveness. In addition, companies can focus more on processes that add value, thus increasing their efficiency and productivity as tools are constantly available.

“Tool logistics inefficiencies cause high costs and delay production processes” commented Jörg Schubert, KROMI Logistik AG’s CEO. “We solve these tool management problems thanks to our expertise. We have enjoyed consistently strong growth over the past few years with our successful business model. After the IPO we plan to continue our dynamic growth in Germany and abroad and to further expand our competitive position. Sustained access to equity will increase our financial flexibility.”

The company believes that its high proportion of repeat sales means that KROMI’s business model is secure predicable. During the past three years, KROMI has been able to lift its sales by an average of 39.7% and EBIT by an average of 66.0%. KROMI has five locations in Germany, one facility in Slovakia and also has trade representatives in other Eastern European countries.

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Company Profile

KROMI Logistik AG, as a manufacturer-independent tool provider, offers producing companies an integrated supply of precision tools. In particular, KROMI provides technically challenging chip removal tools (abrasion and bracket tools) for metal and plastic processing. The Company combines classical tool trading with a peripheral tool supply that includes output machines in the customer's production area and an IT-based tool management and controlling system. The objective of KROMI's business operations is to effectively optimize the supply of tools for its clients and to secure the availability of the appropriate tools at the right time and at the right place. The group currently has five locations in Germany and one abroad in Slovakia and is represented by selling agents in other Eastern European countries. KROMI concentrates primarily on clients in the engine construction, aerospace and automotive supplier industries. In 2006, the company generated EBIT of EUR 3.4 million with revenues of EUR 29.8 million. This corresponds to an EBIT margin of 11.3%. Compound annual growth rate (CAGR) of revenues in the last three years was 39.7%; EBIT was 66.0%. KROMI Logistik AG was originally part of Krollmann & Mittelstädt GmbH, which was founded as a KG in 1964. KROMI Logistik AG was spun off as a subsidiary on November 1, 2002.

For further information please visit the company website www.kromi.de

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Disclaimer

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